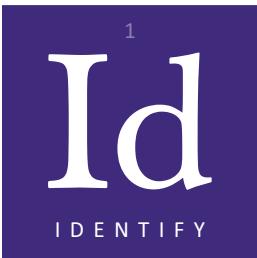




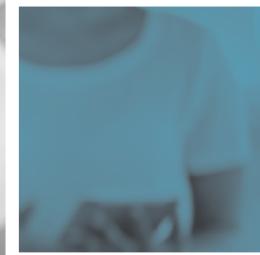
hooker & holcombe

**Strategic  
Elements.**

**Outstanding  
Results.**



Actuarial | Retirement | Investment  
CONSULTING



## Actuarial Services



The elements of our success lie in our ability to keep our clients informed and prepared by delivering proactive solutions. Whether you're a private or public sector employer, have 10 or 10,000 plan participants, our actuarial professionals are skillful in the design, implementation and administration of all types of pension and post-employment benefit plans.

**OUR FULL RANGE OF ACTUARIAL SERVICES** includes all of the elements you need to ensure your plan is cost-effective, meets all statutory and regulatory requirements, and most importantly, achieves your organization's goals.

- Actuarial valuations
- Funding strategies
- Plan design & optimization
- Asset liability modeling
- De-risking strategies
- Plan terminations
- Experience studies
- Union negotiation planning
- Arbitration testimony
- Benefit calculations
- Online pension administration

We've built our reputation by delivering high quality, client-focused consulting services that make a difference in the way our clients' view their defined benefit plans. Our commitment to clients is evidenced by their loyalty - many have maintained long-standing relationships with us spanning multiple decades.

Our innovative consulting approach is also reflected in the way we connect your organization to pension technology and resources. Our online pension administration program helps plan sponsors better manage their retirement plans by allowing them to choose only the services they need. This robust program is driven by the power of PensionEdge® Plus, a secure and fully customizable online portal that gives plan sponsors control of their data.

Our full-service capabilities for both qualified and non-qualified defined benefit and OPEB plans give us the strategic elements needed to help your organization achieve outstanding results.



## Investment Advisory



As independent investment advisors, our investment advisory group maintains a highly disciplined, results-driven philosophy. Our hands-on approach employs the skills and experience of knowledgeable investment professionals combined with sophisticated data, analytics and research.

Overseeing an institutional investment program is a complex and challenging task, requiring prudent advice and quality investment vehicles. Our consultants function as a “second pair of eyes,” assisting investment committees by providing expert advice, sound governance and strategic investment solutions with the goal of improving structure, management and overall quality of investments.

Our experts provide objective, fiduciary-based investment advice, ensuring the investment vehicles we recommend meet your unique needs, risk tolerance and investment goals. We regularly monitor your portfolio’s performance and make timely recommendations as needed.

Research has shown that the more knowledgeable investors are, the better their financial journey. That’s one of the reasons why we partner with clients to educate their employees about financial wellness. Our education specialists work with plan sponsors to design employee surveys that capture topics of interest, and then use that information to build customized learning sessions designed around employees’ unique wants and needs. From group webinars and seminars, to individual one-on-one sessions, our education experts provide your employees with comprehensive resources that make it easy for them to understand the rationale behind planned investing.

**WITH 4 CFA CHARTERHOLDERS ON STAFF, AND OVER \$3.4 BILLION in Assets Under Advisement, our investment advisory team has the insight and experience needed to realize your organization’s investment goals. Our services include:**

- Advisory oversight
- Expense & performance audits
- Investment policy guidelines & objectives
- Asset allocation strategies
- Asset liability modeling
- Investment manager searches
- Assistance with RFPs
- Fund evaluation & selection
- Performance monitoring & reporting
- Executive & fiduciary workshops
- Financial wellness education



## Retirement Services



Today's defined contribution plan sponsors face an incredibly challenging and ever-changing environment. Market volatility and economic uncertainties, combined with fiduciary issues, lack of fee transparency, and complex laws and regulations make it fundamental that your retirement program adheres to modern fiduciary and ERISA principles.

While our retirement solutions and trust platform partners are unique to each one of our clients, all are focused on open architecture, risk management, streamlined operations and effective plan governance. Our consultants make it a priority to stay up-to-date with retirement plan issues and new legislation to keep clients informed and to ensure compliance.

### OUR FULL RANGE OF RETIREMENT SERVICES INCLUDE:

- Plan design, consulting & administrative expertise
- Trust & custody
- Plan transition services
- Participant enrollment & education services
- Sponsor & participant websites, backed by knowledgeable service center professionals

Our participant service center is staffed with knowledgeable representatives who are dedicated to understanding all aspects of a client's retirement plan. They are dedicated to ensuring your participants' complete satisfaction.

Due to our strategic alliance with Charles Schwab, we are able to offer our clients large-scale resources while keeping the relationship at the local level.

Our exceptional service, knowledgeable professionals and vast resources gives us the elements needed to identify opportunities, achieve goals and exceed our clients' expectations.

### OUR PLANS INCLUDE:

- 401(a)
- 401(k)
- 403(b)
- 457
- Executive
- ERISA and Non-ERISA

**Identify the principal concerns affecting your organization's  
retirement plans. Formulate solutions that provide the basis of  
today's planning while providing a foundation for the future.**

**Achieve, and then exceed, each and every goal.**



At Hooker & Holcombe, we are well positioned to combine each of these elements to help your organization meet its goals and look to the future. Whether it involves restructuring a pension, creating an investment strategy, or modernizing a 401(k), 403(b) or 457 plan to achieve maximum participation, our innovative solutions, creative people and leading-edge technology are the fundamentals to realizing results.

### **Our Approach**

It's elemental: we're inventive, hands-on, focused and deliberate. The basis of our success lies in the depth of our experience and the tenacity of our seasoned professionals supported by leading edge technology, trust platforms and detailed, proven processes.

### **About Us**

Hooker & Holcombe opened its doors in 1956 as a full service pension and actuarial consulting firm. Today, we offer an array of retirement planning and investment advisory consulting services for all types of employer-sponsored retirement plans.

Our reputation for integrity combined with our ability to deliver outstanding professional services has made us one of the leading retirement plan consulting firms in the Northeast.

Since 1956, Hooker & Holcombe has delivered the solutions needed to identify, achieve and exceed our clients' retirement plan goals.

### Actuarial Services

- Actuarial valuations
- Benefit calculations
- Plan terminations
- Plan design & optimization
- Funding strategies
- Asset liability modeling
- De-risking strategies
- Experience studies
- Union negotiation planning
- Arbitration testimony
- Online pension administration

### Service Center

- Participant support center
- Forms audit & processing
- Benefit payment services

### Investment Advisory

- Investment oversight
- Expense & performance audits
- Investment policy guidelines & objectives
- Asset allocation strategies
- Asset liability modeling
- Investment manager searches
- Fund evaluation & selection
- Performance monitoring & reporting
- Assistance with RFPs
- Executive & fiduciary workshops
- Financial wellness education

### Retirement Services

- #### TPA & consulting
- Plan document
  - Plan demographic analysis
  - Plan design consultation & preparation
  - Compliance testing
  - Form 5500 preparation & filing
  - Contribution calculations
  - Participant education & communication
  - Fee benchmarking

#### Recordkeeping

- Plan administration
- Data collection
- Benefit statements
- Management reports
- Daily or periodic valuations
- Loan, transfer, rollover & withdrawal determinations
- Retirement or termination payout calculations & vesting
- Processing investment trades